

Network & Software Solution

Solutions Featured:

- Customized Application Development
- Data Conversion
- Cisco VPN & Firewall
- Microsoft Terminal Server

"Our partnership with Concept began in 1997 when they were recommended to us by our original hardware and software vendor. Since that time, Concept has consistently provided the right solution. Concept has earned our confidence and continues to be an important partner of Humphrey Funeral Homes."

*Mr. Rick Farmer - C.F.O.
Humphrey Funeral Homes*

Humphrey Funeral Homes

Few funeral homes in Canada can match the Humphrey Funeral Home - A.W. Miles Chapel for longevity or experience. They have had the "family" funeral home for thousands of client families for over 120 years. A tradition since 1879, they have provided full-service funeral arrangements for all faiths within everyone's means for four generations.

Admirable though tradition may be, they pride themselves in their ability to be a leader and innovator in a constantly



demanding profession. They are very proud of the more than 45 men and women of the Humphrey - Miles family and believe that each one is a caring, understanding professional who takes pride in helping people.

They also believe that the choice is yours but . . .

**" THEY BEGIN
BY LISTENING"**

The Challenge

Humphrey Funeral Homes have also recognized that they are in a very demanding profession and have responded through the years by

the acquisition of several other funeral homes in the Toronto area.

One of the decisions that management

made in regards to these newly acquired funeral homes was the need to run each business unit using their one major and specialized funeral..



Overview:

- **The Challenge**

Bringing new locations online through a variety of newer and cost-effective technologies

- **The Solution**

The right blend of enterprise infrastructure and network solution

- **How it Worked**

Humphrey's was able to meet the challenges of a changing industry with flexible pricing and prompt, courteous service from Concept

The Challenge (cont.)

home application.

Not only did this require secure remote access by various funeral homes but it also required changes to their existing network, servers and software.

One of the biggest challenges was the conversion of a

specific legacy Unix application along with critical historical data. The ability to store and search historical data in a very specific and particular way was

very important to Humphrey Funeral Homes.

All of this had to be accomplished with the lowest impact to current infrastructure costs. ■



The Solution

With an in-depth knowledge of Humphrey's legacy Unisys Mapper system running on Unix, Concept was retained to provide the end-to-end solution.

Using existing search methodologies and using Visual Foxpro, Concept re-created the required historical data search functions. Once this was completed, live legacy

Mapper data was converted and transferred to the newer SQL database for use by the new application.

A hardware audit was then performed and a decision was made to upgrade the existing business server and desktop computers.

For secure access by the remote funeral homes, Concept

installed a Cisco PIX-501 VPN and Firewall solution over ADSL service coupled with Microsoft Terminal Server on the main Humphrey's server for application connectivity.

Performance and integrity tests were completed and reports presented to the management at Humphrey Funeral Homes. ■

For more Information

At Concept, information technology is what we do best. For almost 20 years, we've been entrusted with the IT needs of some of the world's largest corporations in 24 countries and

are well known for our unequalled high-level of service and commitment ... instilling complete customer confidence. We work hard to satisfy the needs of our clients, which is why they

recognize our special ability to improve their efficiency and save them money while delivering technology solutions through extraordinary service.

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